

Open Board Meeting

December 12, 2018

**Richard S. Edley, PhD
President and CEO
RCPA**



Agenda

- **Call to Order – *Dennis Nebel, Chair***
- **Welcome and Introductions: New Board Member – *Richard S. Edley, PhD, President and CEO***
- **Financial Review – *Charlie Barber, Treasurer***
- **Status of RCPA**
 - **Membership Report**
 - **Political Positioning and 2019 Priorities**
 - **Focus Groups**
 - **Annual Conference**
 - **100% Membership: ANCOR, National Council, Other**
- **Government Relations – *Jack Phillips, RCPA Director of Government Affairs and Pat Brier & Paul Dlugolecki, Brier Dlugolecki Strategies***
 - **Election Recap**
 - **Budget**
 - **PAC**
 - **General Issues/Expected Bills**

Agenda (cont.)

- **CEO Report – *Richard S. Edley, PhD, President and CEO***
 - Value-Based Purchasing
 - Data Analytics
 - Regulatory Reform
 - Managed Care
 - CHC Implementation
 - IDD
 - PH Procurement
 - Carve-In/Carve-Out
- **RCPSO Update – *Fady Sahhar, Acting COO***
- **Other Issues**
- **Adjournment**

Membership Report

- 350 Members
- Providers
- Associate Members
- Business
- Business Insurer
- Government Administrative
- Government Providers

Divisions

- Mental Health
- Drug & Alcohol
- Intellectual and Developmental Disabilities
- Children's Services (incl. Child Welfare)
- Criminal Justice
- Brain Injury
- Medical Rehabilitation (incl. Pediatric)
- Physical Disabilities and Aging (SCE, PAS)
- All Settings/Levels of Care

RCPA 2018 Recap

- Political Positioning
- Focus Groups
- Annual Conference
- 100% Membership

Political Positioning

- Legislators Approaching RCPA
 - Opinions on Issues, Legislation
 - Priorities
 - Proposed Legislation
 - Testimony
- Administration Approaching RCPA
 - Opinions
 - Testimony
 - Assistance

Focus Groups: Themes

- Political Influence
- RCPA Structure
 - Decreasing Silos
 - Cross Division Meetings/Information
- Member Services
 - If we had an unlimited budget...
- Member Recruitment
 - Think Strategically
 - Growth – Cross Divisional Members

Annual Conference

- 750+ Attendees
- Very Positive Feedback
- Presentations: Quality and Expertise
- Presence of Secretaries, Deputy Secretaries, Legislators
- Exhibitors, Sponsorships
- Locale
- Always Looking for Improvement

100% Membership

- ANCOR: IDD Services
- National Council: BH Services
- Other?

Government Relations

- Election Recap
- Budget
- PAC
- General Issues/Expected Bills
- Regulatory Reform

CEO Report

- Value-Based Purchasing
- Data Analytics
- Managed Care

Value-Based Purchasing

- Sounding the Alarm
 - MH, D&A, CHC, IDD
- DHS and Department Meetings
- National Consultant
- Regional Meetings
- Individual Agency Analysis and Work
- Major Focus in 2019

Value-Based Purchasing

- Alternative Reimbursement Strategies (to Traditional Fee-For-Service)
- Coupled with Payment for Quality, Outcomes, and Performance

VBP Problem

- Scattered, Inconsistent Implementation
- Models Implemented
 - Reduced Fee-For-Service, Gain Back
- False Assumptions
 - VBP Model Must Begin with a Withhold
 - If It's Complicated; It's Good
 - You Can't Even Get Good Data for At Least 9 Months
- RCPA Actions/Lobbying/Education

Data Analytics

- Understanding and Analyzing Agency Data
- Agency Utilization and Costs
- Trends
- Comparison to Other Agencies
- National Comparisons
- Use in VBP and Managing Agency through Difficult Times

Other Initiatives and Possibilities

- Relias Learning
- DSP Efforts
- Compensation Survey
- IDD Provider Quality Oversight
- Association Health Plan

Managed Care

- CHC Implementation
- IDD
- PH Procurement
- Carve-In/Carve-Out

CHC Implementation

- SW Implemented; SE Coming
- Four Impacted Provider Groups
 - Brain Injury
 - Service Coordination
 - Personal Attendant Services
 - Employment
- RCPA and RCPSO

CHC Issues

- Not Any Willing Provider
- Person-Centered Planning
- Transportation
- Community Integration
- “Managed Care” Has Yet to Begin

IDD Managed Care

- It's Coming...
- Positioning Providers for Success
- RCPA and RCPSO

Managed Care and IDD

- White Paper
- Key Principles
- What of Traditional Managed Care is Applicable?
- Review Alternatives
 - Provider Led/Driven
 - Partnerships
 - County Role
- Drive Process

PH Procurement

- Expected 2019
- Being Contacted by PH Plans
- Carve-In? Early RFI/RFP Questions?

Carve-Out Results

- Success and Stability
- Increased Access
- Choice
- Increased Services
- Decreased Cost *Against Trend*
- Carve-In Decreases Focus on BH

Carve-In Movement

- National Perspective
- Splintered Program with Physical Health
- Not Wholistic
- No Intermingling of Funds; Decreased Innovation
- Save Money (Administratively)

Debate Developments

- Proposed Legislation
- DHS Statements
- MCO Positioning
- CCAP Positioning
- RCPA Position

RCPSO

- Fady Sahhar
 - XtraGlobex
 - Acting COO

Other Issues