



# RCPA

REHABILITATION & COMMUNITY  
PROVIDERS ASSOCIATION

APA MEMBER SURVEY  
AUGUST 2020

# APA Survey Overview

- The survey was designed to measure the impact of the APA on members, as well as identify strengths and future opportunities
- The survey was constructed through member inquiries, and feedback and guidance from HealthChoices BH-MCOs
- The APAs were offered and provided by all 5 BH-MCOs
- The survey outcome and your feedback will be presented as part of RCPA's efforts with our stakeholder community for future APA initiatives
- The survey results represent responses from 41 RCPA member organizations across the continuum of services; representing hundreds of program sites that work with thousands of Pennsylvania's most vulnerable clients and families

Did your  
agency  
participate in  
an APA during  
the crisis?

Yes  
98%

No  
2%

Has your organization applied for and/or received any COVID relief funds (PPP, Cares Act, etc.) to cover your extraordinary costs related to COVID?

Yes  
86%

No  
14%

Have there been changes to your payer mix since the COVID crisis began?

Yes  
7%

No  
93%

Is your APA  
considered an  
Alternative  
Payment or an  
Advanced  
Payment?

Alternative  
Payment

65%

Advanced Payment

35%

## Are You Currently Utilizing an APA ?

Yes

93%

No

7%

# Reasons why your agency opted into the APAs

APA provided platform for continued program operations in view of reduced revenue

Ability to sustain critical services for vulnerable populations

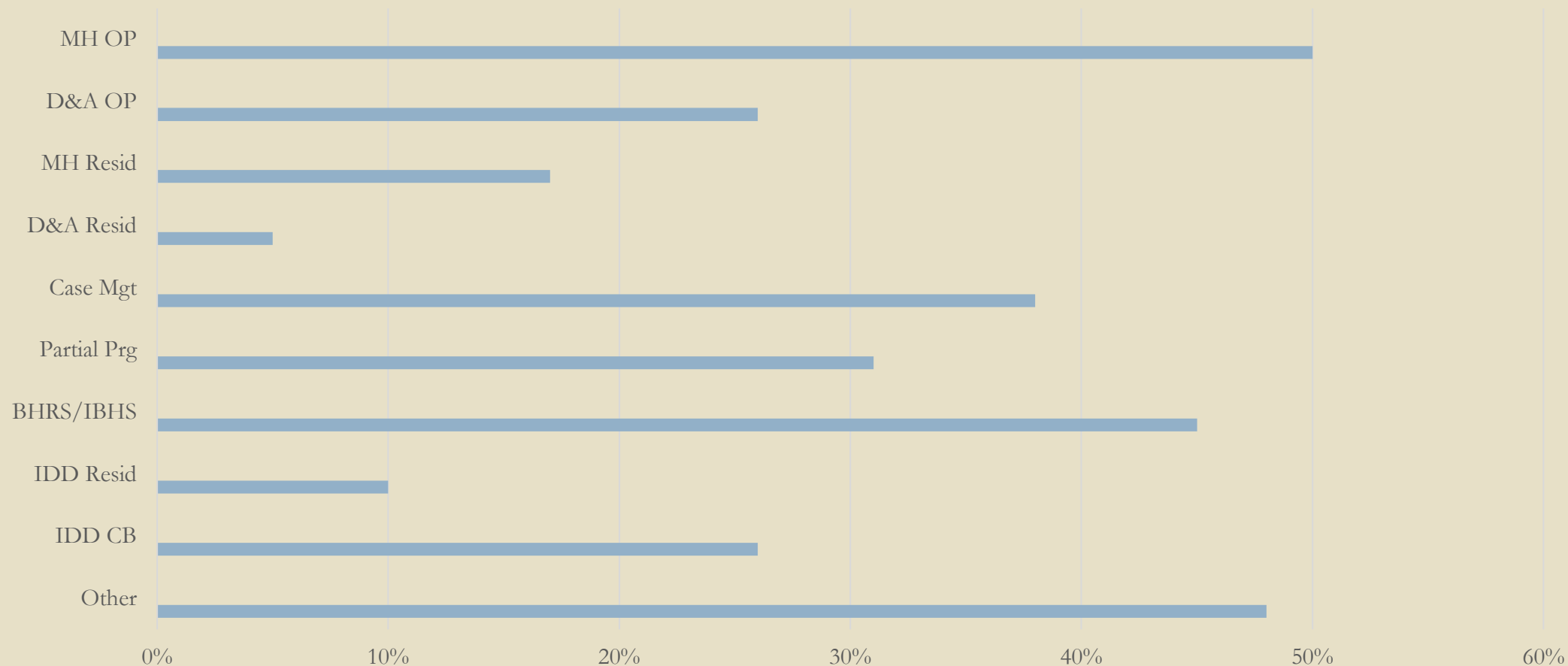
APA replaced previous billing procedures temporarily

Allowed for maintaining staff complements and infrastructure

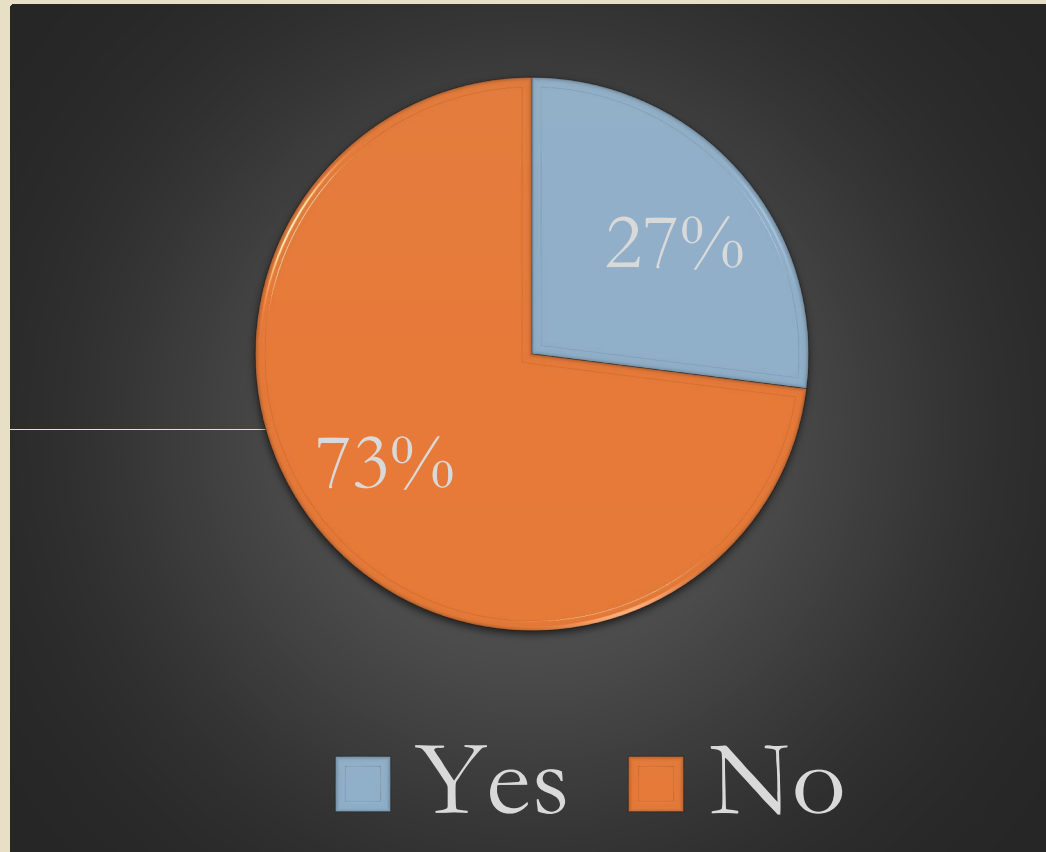


# What Programs Do Your APAs Cover

## APA Covered Programs



# Did your agency utilize an APA prior to Covid-19



## Programs Utilizing APAs Pre Covid-19

- CSBBH
- School-Based Behavioral Health
- Blended Service Coordination Program
- Case Management
- Psychiatric Rehab
- First Episode Psychosis (FEP)
- Community Integrated Recovery Center

# Potential Reconciliation Process Challenges

- Reconciliation versus actual services provided
- Funding based historical service delivery versus current service delivery
- Potential CARES and PPP funding offsets
- Some BH-MCOs not requiring reconciliations
- Some BH-MCOs have yet to decide if reconciliation will be utilized
- Status of future reconciliations

# What has worked well for your APA?

- Funding to ensure sustainability of services
- Clients' needs addressed without break in services
- Created predictability and provided the flexibility to focus on clients and safety rather than survival
- Ability to modify treatment service delivery, including telehealth
- Maintained staffing and program infrastructure
- Saved Community and Ambulatory services
- Relieved financial stressors
- Prevented additional losses
- Timeliness and Flexibility of the BH-MCO

# What have been some of the challenges with The APA Process

Uncertainty  
With  
Reconciliation  
Process

Funding New  
Programs  
During  
COVID-19

Services  
Delivered  
Above APA  
Thresholds

Tracking  
Different  
Payor Funding

Federal/State  
Funding  
Offsets

Continuation  
Plans?

Would you like  
the APAs to  
continue?

Yes

98%

No

2%

Member  
Responses:  
Programs an  
APA should  
support

- BHRS/IBHS
- Outpatient MH and SUD
- FBMH
- Case Management
- Partial Hospital Program and CSBBH
- Peer Support
- Mobile Psychiatric Rehab
- EIBI
- Crisis
- All Services

# RCPA / Member Recommendations

## Future APAs

APAs that run to  
December 31,  
2020 at a  
minimum

APA Process  
uniformity across  
Counties/MCOs

Develop quality  
indicators for  
Performance  
Based Rates

Consistent  
reconciliation  
process across  
BH-MCOs

Provider  
engagement in  
future rate  
calculations

Revised rate  
calculations based  
on 2020