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Free Webinar Series from ANCOR



From ANCOR Gold Partner SETWorks
Two-Part Webinar Series for ANCOR Members
Thursday, August 27 & Thursday, September 24, 2 pm EDT

Remote Sure-Fire Job Development Strategies

Thursday, August 27, 2 pm EDT

[Register here](#)

In this informative webinar hosted by SETWorks, veteran job developer **Lisa Latchford** will share strategies on how to build trusted business partnerships using highly effective job development strategies.

This webinar will energize those new to job developing or re-energize those already working with employers. You will leave this webinar inspired to create your own vision and plan future actions with your team.

This webinar is limited to 100 guests, registration is required.

The Intersection of Service Planning and Person-Centered Planning

Thursday, September 24, 2 pm EDT

[Register here](#)

In this engaging webinar hosted by SETWorks, veteran job developer **Lisa Latchford** will lead participants in learning how to implement Person-Centered Planning and how it can transform their service plan and guide next steps for skill development and interests with the people they serve.

Person-Centered Planning (PCP) is a process of thinking and planning that builds on the person's capacities and interests to live a full and meaningful life. It is an evolving process of continual listening

and learning, focusing on what is important to the person now and in the future, and acting on this together with their family and friends.

The success of PCP depends on the commitment of a team of individuals who care about the person. These individuals take action to make sure that the strategies discussed in planning meetings are implemented.

Note: Please bring paper, markers or pens to this session. *This webinar is limited to 100 guests, registration is required.*

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