



United Cerebral Palsy of Central Pennsylvania

1. Financial Tax ID classification- Nonprofit 501c3
2. History- UCP Central PA has been creating opportunities for individuals of all ages and abilities for nearly 70 years. Today, our dedicated team of around 1,600 employees empowers over 3,000 individuals each year, helping them lead meaningful lives through innovative support and services. Every day, we work toward our vision of a community that celebrates the abilities of every person. We advocate for a life without limits for those born with disabilities, those who acquire them through illness, injury, or aging, and everyone in between.
3. Services- Our services include:
 - Early Intervention: We provide therapies to children facing developmental delays, helping them reach their full potential.
 - Family Support Services: We offer a broad range of assistance to families, including grandparents and siblings, to ensure a well-rounded support system.
 - Employment Services: We support individuals in finding and thriving in competitive, meaningful employment with the help of resources and guidance.
 - Home & Community Supports: We enable individuals to live more independently while participating in everyday activities like volunteering, shopping, and recreation.
 - Community Participation Supports: We connect people with local opportunities that align with their strengths, preferences, and abilities, helping them build stronger community ties.
 - Residential Services: We offer nurturing, family-like environments that provide a true sense of home and rich life experiences.
 - Participant-Directed Services: We empower individuals to manage their own supports and services, giving them more control and independence.
 - Changing Hands Program: We restore and refurbish medical equipment and assistive technology, redistributing them to those in need at no cost.
 - Assistive Technology Services: We make everyday tasks easier by providing tools and technologies that enable individuals to accomplish things they might otherwise find impossible.
4. Service Geography- Dauphin, Cumberland, Perry, Lancaster, Lebanon, York, Adams, Franklin, Fulton, Huntingdon, Mifflin, Juniata, Northumberland, Schuylkill, Columbia, Montour, Snyder, Union, Centre, Clinton, Lycoming, and Luzerne Counties.
5. Why you want to be a part of Registry- We want to be part of the registry to expand our access to other organizations for potential partnerships

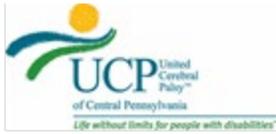


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6. Your philosophy on MAA- Our Goal is to drive sustainable revenue growth and expand our market footprint. We will strategically acquire companies that align with our business objectives, enhance our service offerings, and unlock access to new services and skillsets. Through targeted acquisitions, we aim to leverage synergies, optimize operational efficiencies, and strengthen our competitive position, ultimately positioning ourselves for long-term success in an evolving market landscape.

UCP motivation for considering acquisitions:

- We want to expand our programming – either the range/scope of programs offered, or the numbers served. We want to ensure a continuum of services in the communities we serve and expand our reach to meet unmet needs. We are unsure about the specific growth target as it may not be focused on organizational growth as much as a percentage of growth in a specific service line.
 - We want to consider opportunities to expand our geographic scope, i.e., expand our programs into new communities/ sites. We are open to expanding our footprint where it makes sense for us to do so without compromising quality. Open to PA and beyond. Some limitations with National affiliate territories.
 - We want to improve our outcomes – get better results for those we serve or otherwise increase our impact.
 - We want to develop or access higher level of programmatic expertise. Clinical expertise in behavioral support is a priority.
 - We want to develop a stronger/more effective “voice.” We are often the second thought with our funders, may not be their provider of choice. We want to be recognized as a premier provider of services for people with intellectual and developmental disabilities by various stakeholders including families and funders.
 - Environmental shifts (e.g., changing demographics) require changes in program mix or programming.
 - We have some external pressure (from a funder) due to the shift in residential fee for service to a pay for performance model. Given performance-based contracting, we anticipate that smaller providers will struggle, while larger, high-quality organizations, like ours, will have an advantage.
 - We have a strong financial position; thus, we have the capital to reinvest in UCP through growth initiatives.
7. Previous MAA experience- We have experience with both for profit and nonprofit entities purchasing pieces of our business, and we have had partnerships with other nonprofit entities for shared administrative services.
 8. Other agencies you have partnered with- no formal partnerships currently



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9. Types of Organizations you are looking to partner with- mission focused organizations whose primary revenue stream is coming through the Office of Developmental Programs.