

Care Lync Company Overview

1. Financial & Tax ID Classification

Care Lync is a for-profit Limited Liability Company (LLC) registered in the United States. We operate with full financial transparency, maintain GAAP-compliant accounting practices, and complete annual third-party audits. Our organization is privately owned, debt-free, and well-capitalized to support sustainable acquisition growth.

2. History

Founded in 2016, Care Lync began as a small team dedicated to improving the quality and coordination of services for individuals with intellectual and developmental disabilities (IDD).

Over the past decade, Care Lync has grown into one of the largest support coordination and case management providers in the country, currently serving more than 8,000 clients across multiple states.

Our growth has been driven by a simple mission: to deliver high-quality, person-centered support coordination while maintaining the heart and culture of smaller, mission-driven agencies.

3. Services

Care Lync specializes in Support Coordination, Case Management for state and Medicaid waiver programs.

Our core offerings include:

- Intellectual & Developmental Disability (IDD) Case Management
- Compliance, Quality Assurance, and Regulatory Oversight Support
- Program Development & Staff Training Services
- Operational Consulting and System Optimization for Partner Agencies

Our approach integrates client outcomes, staff engagement, and fiscal efficiency, ensuring that quality care remains at the forefront of every decision.

4. Service Geography

Care Lync currently operates in 12 states, including Pennsylvania, Georgia, South Carolina, Nevada, and Maine, with active expansions into additional regions through both organic growth and strategic acquisitions.

Our infrastructure and administrative systems are fully scalable, allowing for smooth integration of new agencies and maintaining state-specific compliance.

5. Why Join the Care Lync Network

Becoming part of the Care Lync Registry means joining a family of organizations that share a deep commitment to quality, client-centered care, and operational excellence.

Benefits include:

- Administrative and Compliance Support – centralized HR, payroll, billing, and training systems
- Technology Infrastructure – access to best-in-class case management software and reporting tools
- Leadership Development – shared management resources and structured leadership training programs
- Financial Strength & Stability – backed by a proven operating model and reinvestment in partner growth
- Autonomy with Support – maintain your brand identity and culture while gaining the scale of a national network

6. Philosophy on Mergers & Acquisitions (MAA)

Care Lync approaches acquisitions as partnerships, not takeovers.

Our MAA philosophy centers on:

- Preserving Local Identity – maintaining the agency’s community presence, relationships, and staff
- Mutual Value Creation – combining operational scale with local expertise
- People-First Integration – prioritizing employee retention, culture, and service continuity
- Transparency and Collaboration – ensuring that every stage of the process is built on trust

7. Previous MAA Experience

Care Lync has successfully completed multiple acquisitions of case management agencies across the country, each resulting in improved service outcomes and stronger employee engagement.

Our integration process is structured, collaborative, and minimally disruptive, allowing partners to transition smoothly into Care Lync’s operational framework.

8. Agency Partnerships

We have formed long-term collaborations with numerous agencies, providers, and community organizations, including:

- Regional IDD and Behavioral Health Service Agencies
- Managed Care Organizations (MCOs)
- Nonprofit and County-Based Support Coordination Units
- State Program Offices and Training Partners

These relationships have helped us build a network that emphasizes quality, compliance, and shared impact.

9. Ideal Partnership Profile

Care Lync seeks to partner with organizations that:

- Share a mission-driven commitment to client outcomes and community service
- Have a strong local reputation with engaged staff and quality compliance records
- Are open to operational support, technology integration, and scalable growth
- Operate within Medicaid, Waiver, or Case Management service models

We are particularly interested in agencies that value both continuity of care and continuity of culture, and want to grow as part of a larger, values-aligned network.